

<b>Territory</b>	<b>Requirerment/Mahitaji</b>	<b>Quantity/Idadi</b>	<b>Specifics</b>	<b>Cost(Tshs)</b>
Territory 1	Fleet/Magari	5	3 Tonnes-palletised	
		3	2 Tonnes-palletised	
		1	Tricycle-Spirits	
	Accountant	1	Degree	
	Ops. Manager	1	Degree	
	Stock Controller	3	diploma	
	VSM	9		
	Computer & Printers	3		
	Backoffice	3	diploma	
	Warehouses/Godown	3	min capacity 5K cases	
	Empties Req/Matupu	15,400		157,850,000
	Beer Liquid Req./mtaji wa beer	14,000		490,000,000
	Spirit Liquid Req/mtaji wa beer	73		36,500,000
Territory 2	Fleet/Magari	5	3 Tonnes-palletised	
		1	Tricycle-Spirits	
		Accountant	1	Degree
	Ops. Manager	1	Degree	
	Stock Controller	2	diploma	
	VSM	6		
	Computer & Printers	2		
	Backoffice	2	diploma	
	Warehouses/Godown	2	min capacity 5K cases	
	Empties Req/Matupu	14,850		152,212,500
	Beer Liquid Req./mtaji wa beer	13,500		472,500,000
	Spirit Liquid Req/mtaji wa beer	153		76,500,000
	Territory 3	Fleet/Magari	6	3 Tonnes-palletised
1			Tricycle-Spirits	
Accountant			1	Degree
Ops. Manager		1	Degree	
Stock Controller		2	diploma	
VSM		7		
Computer & Printers		2		
Backoffice		2	diploma	
Warehouses/Godown		2	min capacity 5K cases	
Empties Req/Matupu		27,720		284,130,000
Beer Liquid Req./mtaji wa beer		25,200		882,000,000
Spirit Liquid Req/mtaji wa beer		186		93,000,000
Territory 4		Fleet/Magari	5	3 Tonnes-palletised
	1		Tricycle-Spirits	
	Accountant		1	Degree
	Ops. Manager	1	Degree	
	Stock Controller	2	diploma	
	VSM	5		
	Computer & Printers	2		
	Backoffice	2	diploma	
	Warehouses/Godown	2	min capacity 5K cases	
	Empties Req/Matupu	10,031		102,816,725
	Beer Liquid Req./mtaji wa beer	9,119		319,165,000
	Spirit Liquid Req/mtaji wa beer	56		28,000,000
		Fleet/Magari	6	3 Tonnes-palletised
1			Tricycle-Spirits	

Territory 5	Accountant	1	Degree	
	Ops. Manager	1	Degree	
	Stock Controller	2	diploma	
	VSM	6		
	Computer & Printers	2		
	Backoffice	2	diploma	
	Warehouses/Godown	2	min capacity 5K cases	
	Empties Req/Matupu	14,748		151,163,925
	Beer Liquid Req./mtaji wa beer	13,407		469,245,000
	Spirit Liquid Req/mtaji wa beer	112		56,000,000
	Territory 6	Fleet/Magari	4	3 Tonnes-palletised
1			Tricycle-Spirits	
Accountant		1	Degree	
Ops. Manager		1	Degree	
Stock Controller		1	diploma	
VSM		5		
Computer & Printers		1		
Backoffice		1	diploma	
Warehouses		1	min capacity 5K cases	
Empties Req.		10,172		104,259,925
Beer Liquid Req.		9,247		323,645,000
Spirit Liquid Req.		65		32,500,000
Territory 7	Fleet/Magari	4	3 Tonnes-palletised	
		1	Tricycle-Spirits	
	Accountant	1	Degree	
	Ops. Manager	1	Degree	
	Stock Controller	1	diploma	
	VSM	5		
	Computer & Printers	1		
	Backoffice	1	diploma	
	Warehouses/Godown	1	min capacity 5K cases	
	Empties Req/Matupu	9,900		101,475,000
	Beer Liquid Req./mtaji wa beer	9,000		315,000,000
	Spirit Liquid Req/mtaji wa beer	65		32,500,000
Territory 8	Fleet/Magari	4	3 Tonnes-palletised	
		1	Tricycle-Spirits	
	Accountant	1	Degree	
	Ops. Manager	1	Degree	
	Stock Controller	2	diploma	
	VSM	5		
	Computer & Printers	2		
	Backoffice	2	diploma	
	Warehouses/Godown	2	min capacity 5K cases	
	Empties Req/Matupu	19,910		204,077,500
	Beer Liquid Req./mtaji wa beer	18,100		633,500,000
	Spirit Liquid Req/mtaji wa beer	115		57,500,000
Territory 9	Fleet/Magari	2	3 Tonnes-palletised	
		1	Tricycle-Spirits	
	Accountant	1	Degree	
	Ops. Manager	1	Degree	
	Stock Controller	1	diploma	
	VSM	3		
	Computer & Printers	1		

	Backoffice	1	diploma	
	Warehouses/Godown	1	min capacity 5K cases	
	Empties Req/Matupu	5,610		57,502,500
	Beer Liquid Req./mtaji wa beer	5,100		178,500,000
	Spirit Liquid Req/mtaji wa beer	54		27,000,000
Territory 10	Fleet/Magari	4	3 Tonnes-palletised	
		1	Tricycle-Spirits	
	Accountant	1	Degree	
	Ops. Manager	1	Degree	
	Stock Controller	2	diploma	
	VSM	5		
	Computer & Printers	1		
	Backoffice	1	diploma	
	Warehouses/Godown	2	min capacity 5K cases	
	Empties Req/Matupu	25,936		265,841,950
	Beer Liquid Req./mtaji wa beer	23,578		825,230,000
	Spirit Liquid Req/mtaji wa beer	263		131,500,000